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Steven A. Littlefield

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Steven A. Littlefield : The Business of Gratitude: Abundance Through Gratitude and the Handwritten Thank You Note before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Business of Gratitude: Abundance Through Gratitude and the Handwritten Thank You Note:

1 of 1 people found the following review helpful. Don't miss out on this book!By Lisa A. GregoryIf you haven't read this book you are missing out on much wisdom that can dramatically improve your life and business. May sound like you have heard it all before. But the truth is 90 percent won't do what Steven is saying. 10 percent will and that is due in part to why we see winners and losers. Gratitude is so healing not just for the sender but the receiver. Try this for 6 months and see if you reap the benefits. Thank you Steven for all the gold nuggets in your book. Keep writing!!1 of 1 people found the following review helpful. "Abundance" Thank you for sharingBy NancyI am so grateful to continue to learn and grow on a daily basis. And today I learned, after reading this book, the simplest way to grow my business and quality of my life!!!I'm starting right now!Dear Steven LittlefieldIt was some 15 years ago that you walked into my living room to pre-qualify me and my wife for our first home loan. You changed my life forever that day and you continue to change my life today with this book. Your Capacity to teach is so selfless and so giving Thank you so much!! I'm truly honored to know you andI can't wait till we see each other again old friend. Call if you are ever up my way I'd love to take you out for some fish tacos?.Miss YouNancy Fiandaca0 of 0 people found the following review helpful. With Gratitude and Appreciation...By CustomerAfter reading "The Business of Gratitude"; I was inspired to purchase this book and share it with my team. I received a couple of thank you cards back but the one that felt the best was from a physician who was excited that I thought of him. He had wanted to thank me for the book, but also let me know that he was committed to implement this into his daily life. This is a simple task that, with implementation, can grow any kind of business. We all want those meaningful relationships and connections with people. This gives us a simple way to make that second impression or connection. Steven, thank you for sharing your story and for making a situation that would have been a final chapter for many, your beginning chapter. Rather than an excuse to live a life of defeat because your career path was drastically changed, you chose gratitude for what you did have and made a successful life inspiring others to be grateful in their business ventures.

How do you stand out from the crowd? There's no better way to amplify a first impression; or even correct it; than by showing exemplary manners, gratitude, and appreciation by following up. And when you follow up with a handwritten thank-you note, you can bet you're going to stand apart from everyone else. Without further

action and interaction on your part, yours;ll fade into oblivion, no matter how impressive you are during that first meeting. Saying thank you helps you stand out, every time.

About the Author Steven Littlefield is a leader in the mortgage loan industry and the founder of Infinite Fundings. If Steven isn't teaching, traveling, or typing out his thoughts for his next book, you can usually find him golfing at Torrey Pines, or scuba diving off the Lois Ann. Littlefield lives in Del Mar, California, where he spends his mornings walking on the beach and his evenings either enjoying a glass of wine at Sbicca or watching a game at Jimmy O's, always asking the all-important question: What are you grateful for today?

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